

newline

CLEANING & HYGIENE SUPPLIES



YOUR CLEANING AND HYGIENE PARTNER



CLEANING & HYGIENE SOLUTION

At Newline, we like to partner with our customers to help them make the best cleaning choices for their business. By working with you on innovative products and methods, discussing the latest best practice and by effective training from 25 years in the industry, we help build trust between the supplier, the buyer and, most importantly, the cleaning operative. Backed by a first-class service from our team, we are always on hand to deliver expert advice.

What does effective cleaning need and how do you measure this?

THE REQUIREMENTS ARE:

Training

TECHNICAL AND
PRODUCT TRAINING



Mechanical action

QUALITY EQUIPMENT



Time

SURFACE
CONTACT
TIME



Cleaning products

SAFE, GREAT COST IN
USE, EFFECTIVE



OUR CORE VALUES



Forward Thinking

Innovation is always at the heart of what we do. We can provide you with the very latest in industry innovation, and we are constantly looking at new and improved ways to help our customers make the best choices. To ensure that we manage your order seamlessly from start to finish, we have the latest distribution software and online ordering function.



Product Range & Innovation

We are committed to offering our customers the very best quality janitorial products and services from many of the leading manufacturers. Innovation is not just about the product or price, it's about understanding how the cleaner works, how much time and energy they spend, and how we can work together to make improvements.



Tradition for Care

Our fleet of delivery vehicles will deliver nationwide at your preferred time and location. Our team is the main reason why so many of our customers continue to choose Newline. We understand our customers' needs, so you can trust Newline to deliver on time and in full, to keep your business running smoothly.



Our core suppliers

At Newline, we work closely with our trusted and industry-leading manufacturers and suppliers, covering a wide range of products and services.



Experts in cleaning

With over 25 years in the industry, our highly experienced team will advise our customers on the most fit for purpose products for the task in hand.



Sustainable

We offer a host of effective, environmentally sensitive and eco-friendly cleaning products that provide the best performance and value for money.





INNOVATION

Helping our customers to identify something new that will benefit their business is what we love to do and we see this as the cornerstone of our company. Many traditional cleaning practices and products are now ineffective, costly and out of date. By partnering with pioneering manufacturers, we can deliver innovation that improves all areas of your business whilst, at the same time, enables you to place crucial value back into your cleaning team and helping you make the best choices.

Advantages of Bio Enzyme Cleaning

A range of commercial cleaning products that use the latest bio-technology to deliver deeper cleaning results over traditional chemicals. The product, provided in a highly concentrated format, means fewer deliveries and less packaging. Non COSHH classified when diluted, innocuous products are better for the environment, safer for the cleaner, and don't compromise performance.



Sustainable Washroom Solutions

Providing adaptive washroom products for all types of business, Newline lead the washroom market in supplying some of the most cost-effective solutions, they lower overall paper costs and are delivered through high quality, attractive, free-on-loan dispensers. Katrin deliver a consistent quality of product, with much of their paper made from sustainable forestry, this is a trusted brand.

Equipment

Newline focuses on the development and design of high-end cleaning machines, products and utilities. Ranging from scrubber dryers, vacuum cleaners, gum removers and all-in-one cleaning islands; their goal is to simplify the entire cleaning process and make it fun. Better results, better training, better for the environment and better for the budget!



70%
MANUAL



29%
MECHANICAL



1%
ROBOTIC

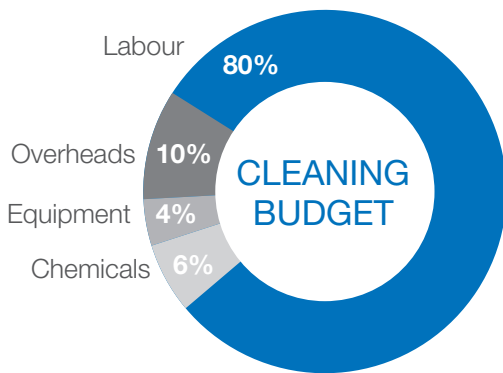
70% of cleaning is still done with manual equipment (mops, buckets and cloths), 29% is carried out mechanically and 1% of cleaning is robotic. We work with our customers to save money across the entire cleaning budget, which includes making the labour more productive.

“ At Newline, we look at the overall cost of cleaning; not just the 6% spent on chemicals, but the 80% spent on labour. How can we make the 80% more efficient? ”



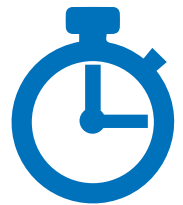
COST SAVINGS

Every business is looking to save money and become more efficient. We are no different. Through a combination of experience and working with our partners, we can help you to achieve this by making improvements, rather than cutting costs or failing to invest in the cleaning team. We seek to work with our customers to improve their efficiency and allow them to regain valuable time.



Labour savings

From industry information, we know that the cleaning budget is made up of 80% labour, 6% chemicals, 4% equipment and 10% overheads. Switching from manual to mechanical solutions can achieve savings of up to 50% – 80% in cleaning time. Through our partnership work with the customer we can help the staff to be more productive, use better quality equipment and achieve better results.



SAVE UP TO 50-80% IN CLEANING TIME

Paper products

For every 3 cases of mini jumbo or bulk pack toilet tissue, you use just 1 case of System toilet rolls. Lower cost, less time spent refilling dispensers, fewer deliveries and less packaging!



I-mop savings – if you mop an average size kitchen 5 times per day taking 15 minutes, the i-mop will save you £2,500 per year over a traditional mop and bucket.

Cost in use products

We refrain from selling cheap products, preferring to spend time with our clients to find the most cost-effective solution. For example, a 5ltr Nu Multi Kleen makes 1,000 x 750ml trigger sprays, versus an average 5ltr making 167 triggers, taking the cost per trigger to below 10p!



Our team has cost in use calculators that give our customers a quick, up to date comparison at the start of the process. This quickly and easily shows the value of investing in high quality, cost-effective systems and equipment.





TRAINING

This is at the heart of everything we do. We believe the real value is evident in how well staff engage with the products and equipment they use, to get maximum buy-in and productivity, with high standards of cleaning. Recommending and supplying the product is only the start of the process, and effective staff training ensures that you get the very best from the products we supply.

Health check

The process starts with a FREE health check. The aim is to work alongside you and your cleaning team to establish the areas of improvement. The health check goes through all departments, from housekeeping and catering, to laundry and the store cupboard, looking at many aspects, including COSHH, signage, equipment and processes.

Cleaning Schedules

Once the health check is complete and you are happy with the range of products you have selected, we offer bespoke Cleaning Schedules which guide your team through daily cleaning regimes, ensuring that all areas are covered.



Hand Hygiene

We can provide you and your staff with hand hygiene training, to make sure your team members are fully aware of the importance of skincare. Maintaining clean hands is key to preventing the spread of infection and illness. Good hand hygiene helps reduce the risk of influenza and stomach bugs, among other illnesses, in places such as care homes, schools and restaurants.

COSHH

As part of our service, we can provide free COSHH Awareness training for the products you buy from Newline, or, at an agreed, chargeable rate, for those who simply want some low-cost training. We can also provide you with the relevant COSHH sheets, these are available for our customers to download through our website.

Infection Training

We offer a practical approach to minimising the risk of cross-contamination and infection in the workplace. Based on National Guidelines and best practice, we can offer advice on fit for purpose products and techniques.

Machinery and Equipment Training

Every business needs some form of cleaning machine. Should you choose to buy your cleaning machines through Newline, you will receive full product training upon delivery if required. Our team of experts will also be on hand to help with any floor care training, making sure you have the best machine, cleaning products and tuition.



HEALTH & ENVIRONMENT

Reducing the environmental impact that your business has on the environment, has until recently been a challenge. Newline can provide a full range of products that are all independently certified as positive in their fields. Whether you require cleaning products or equipment, it is now possible to clean your premises to the highest standard, within budget, while causing less damage to the environment.

Staff safety and training

We can help reduce slips, trips and falls, the number of VOCs in your place of work, or chemical exposure for your staff and guests and using the i-know kit, we can measure all of the above, giving you clear facts about how healthy your business really is and how it might be improved.

Sustainable paper sources

At Katrin, they take sustainability very seriously. They ensure sustainable harvesting that takes both environmental and social values into account, including nature and biodiversity. Harvesting takes place across 1-2% of our forest area annually, and we plant 4 seedlings for each harvested tree. In fact, renewal is required by the Finnish Forest Act, originating in 1886, which is the oldest act of its kind.

Bioenzyme and plant based cleaning products.

The perception in the cleaning industry is that eco-friendly cleaning products do not work, or are not cost-effective. InnuScience have changed this, so you can clean your premises as effectively as before, if not more so, and stay within budget. They have 25 years' experience in creating cost-effective bio enzyme products for the 'real world', where cleaners need to be sure that they work. Many of the InnuScience products have a 99.99% biodegradability over 28 days.

**SAVE
14,500
LITRES OF
WATER A YEAR**



MADE BLUE

If you mop a standard size kitchen 5 times a day using a standard size mop bucket, by moving to an i-mop, you will save 14,500 litres of water each year and over £200 in chemical spend a year. For each i-mop used the manufacturer i-team global make a contribution to their partner charity foundation, Made Blue. For more information visit www.madeblue.org/en/

“ Staff Absenteeism is proven to cost £554 per employee per year. Better cleaning and hygiene can significantly reduce this in Care Homes and Schools. In fact all businesses benefit from a tailored cleaning schedule. ”





THE NEWLINE HEALTH CHECK

How do you know if your premises are clean? They may look or smell clean, but how do we actually know? As part of our cleaning health check, we are able to measure this, so you can be sure that your staff members are cleaning the right areas with the correct products and equipment. We provide you with a report at the end, which includes photos and recommendations for you to share with your team in order to continually improve standards.

What is included in the Health check?

Areas

- ✔ Kitchens
- ✔ Laundry
- ✔ Store Cupboard
- ✔ Bedrooms
- ✔ Public Areas
- ✔ Washrooms

Disclaimer – The Newline Health Check is for information only and does not constitute, and should not be used as a replacement for, the company's own monitoring procedures. Reports are based on observations made at the time of the visit, and we suggest that all recommendations are carried out as soon as possible.

What's included:

- ✔ Signage
- ✔ COSHH
- ✔ ATP Swab Testing
- ✔ Slip Tests
- ✔ PPE checks
- ✔ Equipment checks
- ✔ Machinery checks
- ✔ Dispenser checks

Plus much more....

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